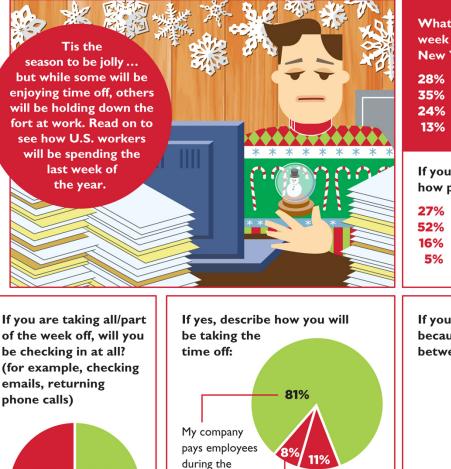
HOME FOR THE HOLIDAYS OR AT WORK?

Where U.S. workers will be during the final week of the year



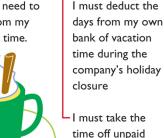
l do not need to draw from my vacation time.

40%

NO

60%

YES



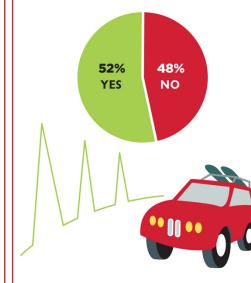
What are your work plans for the week between Christmas and New Year's (the week of Dec. 28)?

28% I'm taking the entire week off from work
35% I'm taking some time off from work
24% I'm planning to work the entire week
13% Don't know/haven't solidified plans

If you are working part/all of the week, how productive do you think you'll be?

- 27% Very productive
 - **2%** Somewhat productive
 - % Somewhat unproductive
 - % Very unproductive

If you are taking the entire week off, is it because your company closes the week between Christmas and New Year's?



TIPS FOR MANAGERS

- Factor in the unexpected the flu, travel delays and bad weather could impact those planning to work
- Give your core staff a lift; bring in temporary workers to assist them
- Clarify expectations on checking in. Who should check in, and for what projects?

These are among the most popular temporary/ contract roles in late December:

- Accounting and Finance accounting clerks, A/P clerks, and audit and financial reporting staff
- Technology help desk and network administration professionals
- Legal contract administrators, compliance staff and records management clerks
- Creative production artists and email designers
- Administrative receptionists and customer service staff

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Confidence Matters: Do Workers Have What it Takes When it Comes to Jobs and Money?

There's no question you need confidence to succeed at work. But a Robert Half survey shows some gaps when it comes to how self-assured people feel, particularly when it comes to talking about salary. Would you rather get a root canal or ask for a raise? Speak in public or negotiate a better salary offer? Read on to see what U.S. workers really think about talking money with the boss ...

AND

People are confident about their job prospects (65%) and the stability of their employer. (80%)

They overwhelmingly think they deserve a raise (89%) at work. Just over half plan to ask for one in 2015. (54%)



People would rather do some interesting things than ask for a raise at work:

Clean the house (32%)

Look for a new job (13%)

Get a root canal (7%)

Perhaps the fear of public speaking is not as daunting as we thought ... More workers say they are confident about speaking in public (66%) than negotiating salary at a new job (61%) or asking for a raise (56%)

BUT

What if you asked for a raise and didn't get it?

- 30% of workers would wait for their next performance review.
- 24% would ask for something else (e.g., perks).
- 19% would look for new job. Who said what:







 More men than women would look for a new job if they didn't get a raise.

 More workers with a university degree would ask for something else (e.g., perks)

More workers in the Northeast would look for a new job compared to any other region



- More 18-34 year olds would rather get a root canal compared to any other age group
- More men than women would rather look for a new job instead of ask for a raise.
- More workers in the South would rather ask for a raise than any of these tasks
- The more years of experience workers have, the more willing they are to ask for a raise than do any of these tasks

Do they know the "going rate" for jobs like theirs? 59% of professionals have checked their salary against market rates based on third-party research within the last year. 20% have done so in the last month. 27% of workers surveyed admitted they had never done this research.

• Male workers in the 18-34 age group, living in the West, are most likely to have checked within the last 30 days.



For salary data on more than 700 professional roles, visit www.roberthalf.com/salary-guides

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